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KUNZE ANALYTICS, LLC

SALES MANAGERS and **SERVICE CENTER DIRECTORS** at mid to large-sized businesses are losing millions of dollars every year due to the huge differences in employee performance.

Recently, **KUNZE ANALYTICS** used proprietary modeling and data science to find **\$138M** additional gross revenue per year among a group of 40 Sales Representatives.

When one-on-one meetings between the Manager in each Direct Report do not produce tangible results, our **SUCCESS PATTERNS, PRESCRIPTIVE SCORECARDS, ACTIONS PLANS, COACHING ATTRIBUTE TABLES** and **DYNAMIC DASHBOARDS** form a system that has an average benefit-to-cost ratio of **5:1**.

A decade in a Client Services Call Center taught **FOUNDER & PRESIDENT CHRIS KUNZE** to enable businesses around the world to hire and coach employees more accurately. A top-performing Sales/Service Person at or above the 84th percentile of performance is worth **100%** more to the company than their average, so-so colleagues.

Our preferred **ASSESSMENTS AND SKILL TOOLS** are from Talexes Talent Solutions, GENOS International, eSkill and TalentClick.



WE DEPLOY our Predictive/Prescriptive Scorecards in MS Excel through the Frontline Solvers add-in as well as through Qlik analytic software and TrenData HR analytic software.



Schedule a meeting with Chris at: <https://go.oncehub.com/ChrisKunze>